PORTFOLIO

The science of choosing the right stopper

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Winemakers take extreme care in every stage of the winemaking process.

The choice of the right stopper is their final, decisive choice, determined in function of the wine's characteristics and ageing profile and the gains delivered by the stopper in terms of fruity and floral aromas, sensorial homogeneity and neutrality.

This is a question of science, powered by Amorim's unrivalled expertise, delivering consistent and predictable performance and non-detectable TCA across its product range.



The science of stoppers – bringing out the full flavour of the wine

OXYGEN

May impact positively the formation of the wine bouquet, corresponding to

the formation of reductive substances

and the harmonization of grape,

fermentation and ageing aromas.

The stopper is the ultimate guardian of the wine, generating a complex interaction that lasts many months, often years. The wine will evolve and mature in function of the stopper's characteristics – in particular its oxygen ingress.

Natural whole corks are the gold standard for fine wines, because without them the wines simply won't taste the same.

Choosing the wrong stopper can have detrimental consequences, for example causing wine oxidation and excessive reduction.

A cork stopper can fine-tune and influence the texture and aroma of the wine in terms of oxygen ingress, aromas and phenolic compounds.

AROMA

Cork preserves the fruity, floral and toasty notes.

NON-VOLATILE COMPOUNDS

Polyphenols (tannins) of cork can contribute to the colour stability, roundedness, elegance and softness.

Oxygen ingress

Amorim Cork has been pioneering advanced research into the oxygen transfer rate (OTR) since 2005. No other cork producer has so much scientific data, covering such a long period of time.

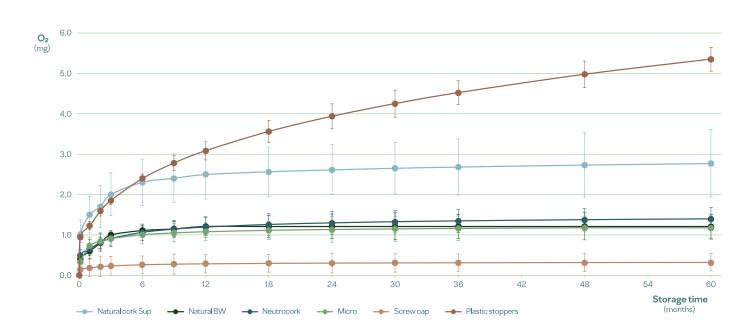
The winemaker needs to know the exact OTR - whether for a technical stopper or natural stopper.

A cork stopper delivers micro levels of oxygen ingress over time from the air impregnated within its microscopic cells. This is complemented by desorption of the oxygen from the air captured inside the bottle at the time of bottling. Cork stoppers effectively offer an airtight seal, meaning that any ingress of oxygen from the outside air, through the stopper, is completely residual.

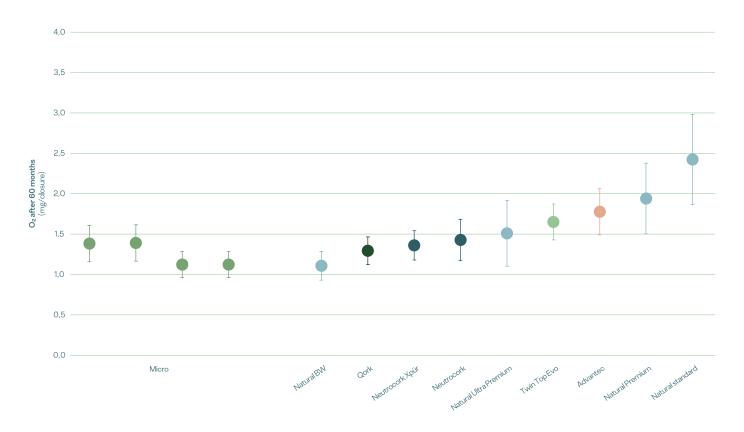
Note: The results indicated in the following three graphs are based on colorimetry data, the only peer-reviewed methodology that reflects real world wine ageing conditions.



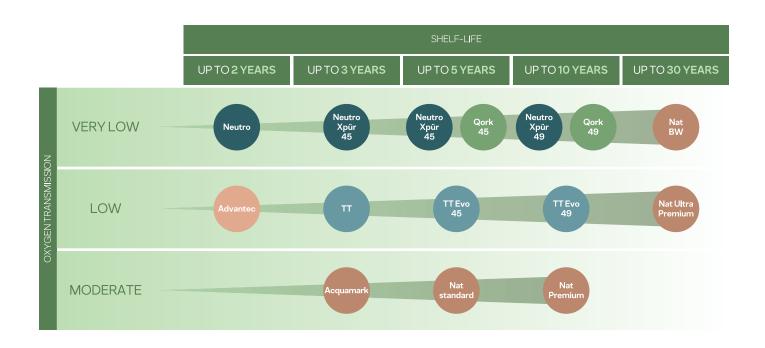
Each closure provides different amounts of oxygen to bottled wines over time.







The final choice of the stopper must be made in function of the desired level of OTR and expected shelf-life.

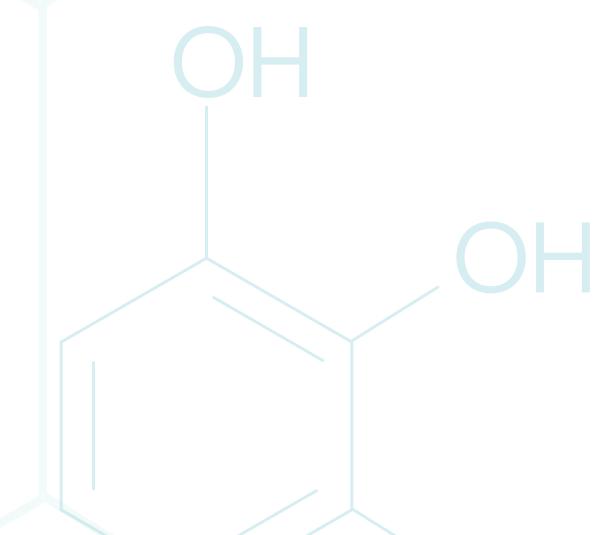


Understanding the stopper's impact on winemaking

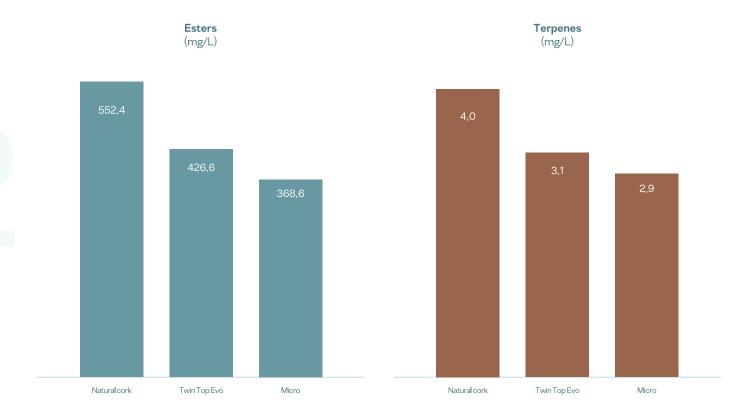
Expert tasting panels have validated that natural cork maximises the fruit concentration of wine and provides a more complex and rounder mouthfeel. This is influenced in part by phenolic compounds, which are ubiquitous in natural products and also found in wooden barrels and natural cork stoppers. They positively influence the ageing process of the wine. In particular, they shape the colour and the organoleptic profile and also have antioxidant, anti-carcinogenic and anti-inflammatory properties. The phenolic compounds found in cork stoppers are particularly important for red wines.

Only a natural cork stopper is able to deliver the highest concentration of fruity and floral aromas.

For example, for age-worthy red, that has a high ageing potential, a natural whole cork stopper is the best choice. By contrast, for certain faster-rotation wines, technical corks may help preserve aromatic freshness, in line with the winemaker's preferences.



CONCENTRATION OF ESTERS (FRUITY AROMAS) AND TERPENES (FLORAL AROMAS) ON A RED WINE SEALED WITH DIFFERENT CORK STOPPERS DURING 36 MONTHS OF STORAGE



EXPERT TASTING PANEL SCORING

| Age-worthy red | Natural cork | Twin Top Evo | Micro | N | Statistical differences |
|----------------|--------------|--------------|-------|----|----------------------------|
| 8 months | 28 | 27 | 24 | 48 | No |
| 24 months | 32 | 26 | 24 | 48 | Yes |
| 36 months | 33 | 22 | 22 | 48 | Yes |

White wines also required a diversified portfolio of closures

EXPERT TASTING PANEL EVALUATIONS AFTER 24 MONTHS IN BOTTLE

| | Micro | | Natural cork | |
|-----------------------|--|--|---|--|
| Light white | High aromatic intensity Fresh tropical fruit, grapefruit Reduced Light bitterness | High aromatic intensity Light ripe tropical fruits Creamy Round palate | Medium aromatic intensity Ripe tropical fruits Waxy, honey Round and complex palate | |
| Medium rotation white | · Fresh but inexpressive · Fruity with vegetal & woody · Reduced · Light metallic | Fresh and expressive Fruity (apricot), brioche Balanced and elegant Round palate | ExpressiveRipe fruitsButtery & honeyRound and complex palate | |
| Age-worthy white | • Fresh but less exuberant • Straightforward fruitiness • Mineral with light reduction • Rich & voluminous | | Expressive Soft fruit with toasted scents Silky & creamy Fresh rich voluminous white | |

CHECKLIST

Optimising wine styles through closure selection

WINE AGEING POTENTIAL

| | Cork | Low | Medium | Medium/High | High |
|-------------------------|-----------------------|-----------------|-----------------|------------------|------------------|
| | Cork | Approx. 3 years | Approx. 5 years | Approx. 10 years | Approx. 30 years |
| Very Low O ₂ | Natural BW | • | • | • | • |
| | Xpür/Qork | • | • | (49 mm) | |
| | Neutrocork | • | | | |
| Low O ₂ | Natural Ultra Premium | | • | • | • |
| | Twin Top Evo | • | • | (49 mm) | |
| | Twin Top | • | | | |
| Moderate O ₂ | Natural Premium | | • | • | |
| | Natural standard | • | • | | |
| | Acquamark | • | | | |
| | | | | | |

TECHNOLOGY

Delivering non-detectable TCA

Amorim offers ground-breaking innovation and safety performance, an excellent sustainability record and science-driven performance and consistency: NDtech®, Naturity®, Xpür®, SVE, Super ROSA.

We have the world's largest network of winery testing and validation, including hundreds of wineries who work with us to push forward the frontiers of winemaking knowledge.

Amorim's investment in R&D+I, which towers above our competitors, uses innovation to leverage cork's astounding natural properties.

One of the prime concerns has been the safety of cork stoppers, eliminating detectable TCA, while catering to different price points, delivering gains in terms of sensorial homogeneity and neutrality and preserving vital characteristics of oxygen ingress and phenolic compounds.

NDtech®

High precision individual screening technology for natural corks, launched in 2016, following a €12 million investment. NDtech Sparkling for two-disc sparkling stoppers launched in 2019. The technology has been further enhanced by Naturity®. 200 million NDtech stoppers sold to date.





Naturity®

An entirely natural process applied to an entirely natural product. Delivers premium value with superior neutrality, maximising the performance of natural cork stoppers. Naturity® removes TCA and 150 other volatile non-structural compounds.

Xpür®

Xpur® is an innovative, 21st Century supercritical fluid technology used for micro cork stoppers, which allows for a robust and deeper cleansing of cork's cellular structure, delivering non-detectable TCA performance and eliminating other volatile substances. Validated by Campden BRI lab at 100%.



KEY MESSAGES

No single stopper is suited **for all wines**

Choosing the right stopper is a question of rigorous science



Amorim has the world's most comprehensive range of stoppers

We cover all winemakers' needs and have detailed research to help them make the right choice of stopper Amorim's portfolio has non-detectable TCA products with consistent and predictable levels of OTR